



PRESIDENT'S REPORT – Annual General Meeting 2015

CHRC continues to shine as the only national cultural organization that represents the full gamut of the sector, and as the only national voice on cultural HR issues.

In that unique role we adapt and promote the products we have developed over the years – notably *The Art of Managing Your Career*, the *HR Management Toolkit* and *The Art of Export Marketing*.

Our website is as rich and current as ever – a storefront offering CRHC products and a library of information and research at the fingertips of artists, cultural workers, cultural employers, trainers and educators.

We nurture our national network through our Provincial and Territorial Advisory Committee (our "PATACians") – sharing the ups and downs of cultural policy and funding that mark the provincial cultural landscapes.

We support employment in the sector through our national job board Cultureworks.ca, and through the Young Canada Works at Building Careers in Heritage internship program we administer on behalf of the Department of Canadian Heritage.

And we sit at the table of the national Consortium on Cultural Statistics, bringing the sector perspective to important discussions and decisions on the collection and analysis of Canadian cultural statistics through the Cultural Satellite Account.

Our dedicated Board members from across the sector and the country continue to guide CHRC on your behalf – with attention focused on key areas such as training in export marketing and mentoring. Our dedicated staff is the engine that keeps the wheels running. And you, our members, are our raison d'être!

It's a pleasure and a privilege to be at the helm of this vital organization. 2014/2015 has been a good year for CHRC.

Richard Hornsby PRESIDENT

EXECUTIVE DIRECTOR'S REPORT – Annual General Meeting 2015

This past year has been a good one for CHRC. On the home front we have moved seamlessly to a new office at 25One Community which we share with like-minded not-for-profit organizations – a comfortable, practical cooperative space in downtown Ottawa. Also on the home front, we went through the steps of acquiring our new Articles of Continuance – as all federally incorporated not-for-profit organizations had to do to comply with the new Not-for-profit Corporations Act.

But most importantly, in terms of activity, we have finally been able to put a focus on Aboriginal artists and their needs - as we have wanted to do for a long time. This was thanks to a generous grant from the Counselling Foundation of Canada and contributions from several other "partners" including the Government of British Columbia, the Edmonton Arts Council, the Saskatchewan Arts Board, SaskCulture, Miziwe Biik Aboriginal Employment and Training Organization in Ontario, and JEDI (Joint Economic Development Initiative Inc.) in New Brunswick.

Our project is to develop a workshop for Aboriginal artists based on CHRC's *The Art of Managing Your Career (TAMYC)*; to revise the *TAMYC* discipline enhancements to include Aboriginal content and POV; and to train a cohort of Aboriginal trainers from across the country to teach the workshop to their people, in their communities.

The project is being guided by a remarkable Steering Committee (SC) of senior Aboriginal artists (First Nations, Métis and Inuit) from across the country and across the sector. A more talented, committed, generous and action-oriented group of people you would be hard pressed to find. It is an honour and a privilege to be working with them. The amazing France Trépanier – Métis artist, consultant, administrator, mentor, writer – is leading the project as she follows the guidance of the SC in developing the workshop. She will train the cohort of Aboriginal trainers in the fall in English in Ottawa, and in French at the newly opened Ashukan Centre in Montreal.

Meanwhile, Aboriginal artists have been engaged to incorporate Aboriginal examples, con tent and voice into the 8 discipline enhancements – for writing, dance, theatre, music, fi lm, digital media content creation, visual arts, and crafts - which will be published in the fall.

Riding parallel to this work was a smaller project that CHRC undertook for the Government of Nunavut: to develop a *TAMYC* workshop specifically designed for Nunavut artists. Again, we had an extraordinary consultant to work with – Sibyl Frei who created the original *TAMYC Post-secondary Teacher's Guide* and has a deep personal connection with the Yukon. She relied heavily on the advice and expertise of Nunavut artists in the visual arts, performing arts and film. The end result: a Workshop with a Trainer's Guide, PowerPoint slide show, and Participant Workbooks for visual artists, for performing artists, and for filmmakers. Pilot workshops will be given using this material in the summer.

The coming year augurs well as these projects play out and others in the wings come to fruition.

But we couldn't do it without our members.

CHRC IS its membership.

Thank you for your support!

Susan Annis
EXECUTIVE DIRECTOR

CULTURAL HUMAN RESOURCES COUNCIL FINANCIAL STATEMENTS

MARCH 31, 2015

CONTENTS

| INDEPENDENT AUDITORS' REPORT | 1 |
|------------------------------------|---|
| FINANCIAL STATEMENTS | |
| STATEMENT OF FINANCIAL POSITION | 2 |
| STATEMENT OF OPERATIONS | 3 |
| STATEMENT OF CHANGES IN NET ASSETS | 4 |
| STATEMENT OF CASH FLOWS | 5 |
| NOTES TO FINANCIAL STATEMENTS | 6 |
| SCHEDULE OF REVENUES | 9 |



PARKER PRINS LEBANO

Chartered Professional Accountants

INDEPENDENT AUDITORS' REPORT

Professional Corporation

To the Members of the:

CULTURAL HUMAN RESOURCES COUNCIL

Report on the Financial Statements

We have audited the accompanying financial statements of the CULTURAL HUMAN RESOURCES COUNCIL, which comprise the Statement Of Financial Position as at March 31, 2015, and the Statements Of Operations, Changes In Net Assets, and Cash Flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the CULTURAL HUMAN RESOURCES COUNCIL as at March 31, 2015, and its financial performance for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Other Matters

Without modifying our opinion, we draw attention to Note 6 to the financial statements which describes management's plans in regard to the material uncertainty that exists, resulting from the completion of the agreement of funding with the Human Resources and Skills Development Canada (HRSDC), and thus raises substantial doubt about the organization's ability to continue as a going concern.

Sulm his Leland

Parker Prins Lebano Chartered Professional Accountants Professional Corporation Authorized to practice public accounting by the Chartered Professional Accountants of Ontario

Ottawa, Ontario June 22, 2015

STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2015

| ASSETS | - | 2015 | _ | 2014 |
|---|----|---|-----------|---|
| CURRENT Cash Accounts receivable GST/HST receivable Prepaid expenses | \$ | 54,400 84,342 628 823 140,193 | \$ | 20,920 15,653 481 37,054 |
| LONG-TERM INVESTMENTS (Note 3) | | 84,773 | | 297,622 |
| CAPITAL ASSETS (Note 4) | - | 531 | _ | 937 |
| | \$ | 225,497 | <u>\$</u> | 335,613 |
| LIABILITIES | | | | |
| CURRENT Bank indebtedness Accounts payable and accrued liabilities Source deductions payable Deferred revenue | \$ | 21,349 2,201 52,492 76,042 | \$ | 1,315 3,250 2,948 18,421 25,934 |
| NET ASSETS Invested in capital assets Unrestricted | | 531 148,924 | | 937 308,742 |
| | | 149,455 | · | 309,679 |
| | \$ | 225,497 | \$ | 335,613 |

STATEMENT OF OPERATIONS FOR THE YEAR ENDED MARCH 31, 2015

| | _ | 2015 | | 2014 |
|--|-----|-----------|----|-----------|
| REVENUE (Schedule 1) | \$ | 255,815 | \$ | 311,942 |
| EXPENDITURE | | 10.5 | | 400 |
| Amortization | | 406 | | 402 |
| Bad debts | | 2,012 | | 250 |
| Bank charges | | 1,405 | | 3,336 |
| Communications and marketing | | 4,367 | | 8,488 |
| Furniture, equipment and rentals | | 705 | | 3,832 |
| Insurance | | 3,125 | | 2,780 |
| Internship programs | | 146,850 | | 146,850 |
| Legal, accounting and audit | | 5,592 | | 6,407 |
| Occupancy and storage costs | | 20,104 | | 23,454 |
| Office supplies | | 4,099 | | 5,052 |
| Postage and courier | | 1,453 | | 1,795 |
| Printing and translation | | 1,268 | | 9,978 |
| Professional fees | | 15,350 | | 25,067 |
| Salaries, benefits and casual wages | | 169,016 | | 182,463 |
| Telecommunications | | 9,212 | | 8,923 |
| Travel and accommodation | | 27,948 | | 17,938 |
| Website redesign and development | 0) | 3,127 | _ | 1,916 |
| | 11. | 416,039 | | 448,931 |
| DEFICIENCY OF REVENUE OVER EXPENDITURE | \$ | (160,224) | \$ | (136,989) |

STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED MARCH 31, 2015

| | Investe Capital | | <u>Ur</u> | nrestricted | - | 2015 | 2014 |
|--|--------------------|-------|-----------|-------------|----|-----------|---------------|
| NET ASSETS BALANCE, BEGINNING OF YEAR | \$ | 937 | \$ | 308,742 | \$ | 309,679 | \$ 446,668 |
| DEFICIENCY OF REVENUE OVER EXPENDITURE | | (406) | | (159,818) | - | (160,224) | (136,989) |
| BALANCE, END OF YEAR | \$ | 531 | \$ | 148,924 | \$ | 149,455 | \$ 309,679 |

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED MARCH 31, 2015

| | _ | 2015 | _ | 2014 |
|---|----|--|-----------|---|
| CASH FLOWS (USED FOR) FROM OPERATING ACTIVITIES Deficiency of revenue over expenditure for the year | \$ | (160,224) | \$ | (136,989) |
| Items not requiring an outlay of cash: Amortization | , | 406 | | 402 |
| | | (159,818) | _ | (136,587) |
| Net change to non-cash items related to operations: Accounts receivable GST/HST receivable Prepaid expenses Accounts payable and accrued liabilities Source deductions payable Committed funds Deferred revenue | | (63,422) 15,025 (342) 18,099 (747) - 34,071 2,684 | | 47,768 5,004 1,136 (6,882) 2,948 (57,484) (3,833) |
| CASH FLOWS FROM (USED FOR) INVESTING ACTIVITIES Investments, net | _ | 212,849 | _ | (5,367) |
| NET INCREASE (DECREASE) IN CASH | | 55,715 | | (153,297) |
| (BANK INDEBTEDNESS) CASH, BEGINNING OF YEAR | _ | (1,315) | _ | 151,982 |
| CASH (BANK INDEBTEDNESS), END OF YEAR | \$ | 54,400 | <u>\$</u> | (1,315) |

NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 2015

1. GOVERNING STATUTES AND PURPOSE OF THE ORGANIZATION

The Cultural Human Resources Council (the "Council") is a not-for-profit organization incorporated without share capital under the Canada Business Corporations Act on October 4, 1994. The mission of the Council is to initiate, coordinate and promote human resources planning, management, development and training in the cultural sector. These financial statements represent the combined programs of the Council. As a not-for-profit organization, the Council is not subject to income taxes.

2. ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO), and reflect the following policies:

BASIS OF PRESENTATION

The financial statements are prepared using the historical cost method, except for certain financial instruments that are recognized at fair value. No information on fair value is presented when the carrying amount corresponds to a reasonable approximation of the fair value.

ACCOUNTING ESTIMATES

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the amounts recorded in the financial statements and notes to the financial statements. These estimates, such as amortization of capital assets, are based on management's best knowledge of current events and actions that the Council may undertake in the future. Actual results may differ from these estimates.

REVENUE RECOGNITION

The Council follows the deferral method of accounting for contributions. Under this method, contributions restricted for future period expenses are deferred and are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Unexpended contributions are recorded as committed funds on the Statement Of Financial Position until the termination of the agreement to which they relate. Unexpended funds at the termination date of each contribution agreement are payable to the contributor.

Contributed capital assets are reported as revenue when the organization receives the capital assets. These contributions are recorded at the fair value of the capital assets or a nominal value of \$1 if the fair value cannot be reasonably determined.

Investment income is recognized as it is earned.

NOTES TO THE FINANCIAL STATEMENTS (continued) MARCH 31, 2015

2. ACCOUNTING POLICIES (continued)

CAPITAL ASSETS

The computer hardware is recorded at cost. Amortization is computed to amortize the cost of the computer hardware less its residual value over its estimated useful life, using the declining balance method at the annual rate of 30%.

Capital assets acquired during the year are amortized at half of the annual rate.

Capital acquisitions related to Human Resources and Skills Development Canada (HRSDC) projects are expensed at the date of purchase as the Council does not own the asset until approval for the disposal of the capital assets on completion of the project is received from the Director General of Human Resources Partnerships.

3. INVESTMENTS

Investments consist of a Guaranteed Investment Certificate bearing an interest rate of 0.75% (1.10% to 1.75% - 2014) and maturing in January 2016.

4. CAPITAL ASSETS

| | | , | 2015 | | 2014 |
|-------------------|-------------|----|----------------------|-----------------|-------------------|
| | Cost | | cumulated ortization | t Book Value | Net Book Value |
| Computer hardware | \$ 1,819 | \$ | 1,288 | \$ 531 | \$ 937 |

5. COMMITTED FUNDS

Funds from Human Resources and Skills Development Canada (HRSDC) and the Department of Canadian Heritage (DCH):

| VIII OD O | 2015 | 2014 |
|---|----------------------|--------------------------------|
| HRSDC Balance, beginning of year Expenditures | \$ - - | \$ 2,098 (2,098) |
| Balance, end of year | | |
| DCH Balance, beginning of year Contributions Expenditures | 176,000 (176,000) | 55,386 176,000 (231,386) |
| Balance, end of year | | |

NOTES TO THE FINANCIAL STATEMENTS (continued) MARCH 31, 2015

6. GOING CONCERN

These financial statements have been prepared based on the going concern assumption. The success of the Council is contingent on generating significant funding from outside sources, as well as self-generated revenues. A significant amount of external funding was cut in fiscal 2014. While the Council is aiming to become more self-sufficient, they are actively seeking continued funding from multiple sources, the amounts of which are not determinable. Management believes the remaining funds within the Council will allow them to operate through the next fiscal year based on the current spending model, or longer should the organization re-evaluate forthcoming budgets pending confirmation of future funding agreements.

7. FINANCIAL INSTRUMENTS

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The council is exposed to various financial risks resulting from both its operations and its investment activities. The Council's management manages financial risks.

The Council does not enter into financial instrument agreements including derivative financial instruments for speculative purposes.

FINANCIAL RISKS

The Council's main financial risk exposure and its financial risk management policies are as follows:

Credit risk

The Council is exposed to credit risk since its cash is held by one financial institution. A significant portion of its accounts receivable is due from two government departments, and as a result exposes the Council to limited credit risk.

Interest rate risk

The Council is exposed to interest rate risk as a result of short-term floating bank indebtedness. The interest rate risk to the Council's earnings arises from fluctuations in interest rates and the degree of volatility of these rates.

Liquidity risk

Liquidity risk management serves to maintain a sufficient amount of cash and short-term investments and to ensure that the Council has financing sources such as bank loans for a sufficient authorized amount. The Council establishes budget and cash estimates to ensure it has the necessary funds to fulfill its obligations.

Short-term financial instruments

The fair value of short-term financial assets and liabilities approximates their carrying amount given that they will mature shortly.

SCHEDULE OF REVENUES - Schedule 1 MARCH 31, 2015

| | - | 2015 | | 2014 |
|--|-----------|-------------------------------------|----------------|-------------------------------------|
| ANCILLARY AGREEMENTS Transition from school to work programs National Arts Training Contribution Program - DCH | <u>\$</u> | 176,000 | \$ | 231,389 |
| SELF-GENERATED Grants Interest and other Membership fees Sales of products and services | _ | 31,491 2,975 27,038 18,311 | - | 24,000 6,636 29,918 19,999 |
| | _ | 79,815 | | 80,553 |
| | \$ | 255,815 | \$ | 311,942 |